



John Alam & Partners Financial Advisers Financial Services Guide

ABN 39 634 651 157 | Authorised Representative No: 1277953

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PART TWO – ADVISER PROFILE

This adviser profile is Part Two of the Count Financial Limited (Count Financial) Financial Services Guide (FSG) 1st January 2024 and should be read in conjunction with Part One of our FSG dated 1st March 2024. Together these documents form the complete FSG.

JG & J.M Pty Ltd trading as John Alam & Partners Financial Advisers is an Authorised Representative of Count Financial Limited (Count).

The individual listed in this FSG is authorised by Count to provide personal advice through JG & J.M Pty Ltd.

Our contact details:

Address: 1st Floor, 53 Station Street, Engadine NSW 2233

Phone: (02) 9520 4433

Email: jerome.alam@johnalampartners.com.au

Web: <http://www.johnalampartners.com.au>

Jerome Alam

Authorised Representative Number: 417142

Jerome Alam is an Authorised Representative of Count and the Principal of JG & J.M Pty Ltd, and receives a salary only.

Jerome has 12 years of experience in the provision of financial planning advice. Jerome attained a Bachelor of Commerce (Financial Planning) from the University of Wollongong on 15 December 2011. He is an AFP member of the Financial Advice Association Australia. He has experience in providing Defined Benefit Super advice as well as specialist accreditations to advise in the areas of Self-Managed Superannuation Funds and Aged Care.

Financial services and product types

Jerome is authorised to provide advice in the following areas:

- Deposit and payment products
- Government debentures, stocks and bonds
- Life products
- Managed investment schemes
- Retirement Savings Accounts
- Securities
- Margin lending, and
- Superannuation.

How to contact me: jerome.alam@johnalampartners.com.au or (02) 9520 4433.

Advice preparation and implementation fees

Prior to the provision of personal advice, we will provide you with a quote for our services before we undertake any work on your behalf.

The fee for the preparation and implementation of our advice is calculated based upon a fixed price agreement. This fixed dollar amount will vary based upon the complexity of advice being provided and agreed upon prior to commencement. Our minimum fee for this is \$4,400 (incl. GST).

If you decide not to implement our recommendations, the fee for the preparation of the Statement of Advice will be payable in full.

Supplementary service fees

For supplementary services, such as the provision of general research material or the completion of administrative tasks, our fee will be calculated on a time basis of up to \$330 per hour.

Ongoing & Fixed Term service fees

Our ongoing advice fees range from \$3,300 per annum (inc. GST) to \$22,000 per annum (incl. GST) unless otherwise agreed. The exact cost of the ongoing review service will depend on the scope, complexity of advice and work required. The fee will be disclosed within the Ongoing or Fixed Term Service Agreement we provide to you.

Should you require any additional services outside of any agreement between you and your adviser, an amount of up to \$330 per hour, may be applied.

Non-advised transaction fees

If we assist you on an execution only basis (i.e. where you have been offered and declined advice), a fee of up to \$330 per hour will be applicable.

Referral arrangements

We have a referral arrangement in place with the providers detailed below. If you use the services of these providers we will receive the corresponding fee disclosed in the below table for the referral of your business. This will be paid for by the relevant provider and is not an additional cost to you. Where fees are paid to JG & J.M Pty Ltd no benefit is passed on to your Adviser.

Referral partner	Description of referrer	Payment structure
Michael Paulse (Xskape Finance Pty Ltd)	Mortgage broking services	JG & J.M Pty Ltd receives 40% of upfront and trail commissions payable on settled loans that have been referred.

I may refer you to a third party for advice or services. Should this occur, you are not obliged to consult the professional person I have suggested. If you wish to consult a non-referral partner, I can provide additional options.

Other third-party payments we may receive

We may also receive the following fees, which are not payable by you.

Stamping Fees

Where we facilitate Share Placements and Initial Public Offers in relation to ASX-listed Direct Equities (i.e. Shares - this excludes Listed Investment Companies and Trusts), we may receive up to 1.5% of the transaction value as "stamping fees".

Insurance Commissions

Where we facilitate the acquisition, or modification of a Life Insurance product, we may receive commissions as described in Part 1 of this FSG.

Where we provide advice in relation to the above transactions and charge an advice fee, we may choose to rebate part or all of the third-party payment, to you.
